

Product Applications – Industrial Markets

Request number

Customer Information:

Company name		Contact name / title	
Street Address		Contact phone number	
Country		Contact email address	
Industry		OEM or End-User?	

Commercial Information:

Competitors model <i>(include a drawing)</i>	
Competitive selling price	
Initial quantity required	
Long term potential quantity	
Required delivery for drawings / samples	

Reason for Opportunity

(Why would a customer want to buy this product from Johnson? What are the features and customer benefits?)

Application Information:

Parameter	Value	Units	Comments
Service			
Fluid flow rate		L/min	
Operating speed		Rpm	
Diameter of roll		Mm	
Operating pressure		Bar	
Operating temperature		C	
Maximum temperature		C	
M = Inlet port size and type			BSPP / BSPT /NPT or flanged type
P = Outlet port size and type			BSPP / BSPT /NPT or flanged type
K = Nipple/Rotor size and type			BSPP / BSPT / NPT / Q-release or flanged type
Syphon size and type			
Number of passages			
Type of machine / builder			
Type of product produced			

Special Customer Requirements / Problems

Example: Weight, external dimensions, adjustable components, life, PED / CRN / CE mark.

Samples / information present
